

Position Title: **Business Development Analyst** New York, NY

Group: Insight Advisory Services

Position Summary: The ideal candidate for Business Development Analyst will be a quantitatively focused, highly-motivated individual with 1-2 years of experience in Insurance M&A or equivalent in a traditional Wall Street or strategic consulting firm. Only candidates familiar with Property & Casualty Insurance concepts and prior banking and/or consulting experience will be considered. This is a pre-MBA position.

This position provides an excellent opportunity for the ideal candidate to participate in all aspects of Property & Casualty Insurance Advisory Services. The analyst will be an integral part of the deal team helping with business development efforts, analyzing opportunities and presenting recommendations to the COO and CEO. There is a high degree of interaction with Executive Management. Advisory Services include portfolio/company acquisitions, investment analysis, Cat Bond issuance, reinsurance structuring and other special purpose transactions requiring dynamic financial analysis. The analyst will gain exposure to catastrophe modeling, structuring transactions and working with clients to help solve unique business issues at a much higher level than typical banking positions.

Principal Requirements/Duties:

- Basic financial statement analysis
- Market analysis and research
- Assisting in development of presentations, marketing materials and client proposals
- Creating transaction evaluation models
- Running sensitivity analyses
- Participating in due diligence efforts
- Writing research reports for internal and external use

Desired Education and Experience:

- Bachelor degree in a quantitative discipline from a top school
- 1-2 years applicable insurance investment banking/consulting experience or similar
- Ability to work independently, assess workload, and plan accordingly to meet deadlines

Required Skills:

- Strong Excel skills
- Strong mathematical background
- Understanding of basic Property & Casualty Insurance concepts
- Excellent written and communication skills
- Must be able to read and understand insurance company financial statements
- Must be a proficient user of PowerPoint

Optional Skills:

- Actuarial knowledge
- Prior experience creating presentation materials for clients